

## Sales Account Serbia

The Easy Market **Commercial Team** is looking for a new motivated and resourceful resource to be involved in the team as **Sales Account** to cover the area of **Serbia**

**Based:** Serbia

**Company:** Easy Market SpA part of Hotelbeds

**Business Area:** Sales Department

**Role:** Sales Account

### Easy Market Travel Solutions - Who we are

Easy Market was born in 1999 as the first distributor of the holiday packages for travel agencies.

As part of the business process we have developed Revolution© system in order to meet the needs of the agencies and to always look forward for new innovations and ideas.

Our system distributes hundreds of thousands of different tourism products.

After introducing airline tickets and hotel bookings in 2009, our distribution was enriched with transfer, rent-a-car, activity and group reservations offer. This enables us to present wide range of products and deliver them directly to our clients and partners. Entrance in the most important group in travel sector brought our company into the international environment with new objectives and ambitions.

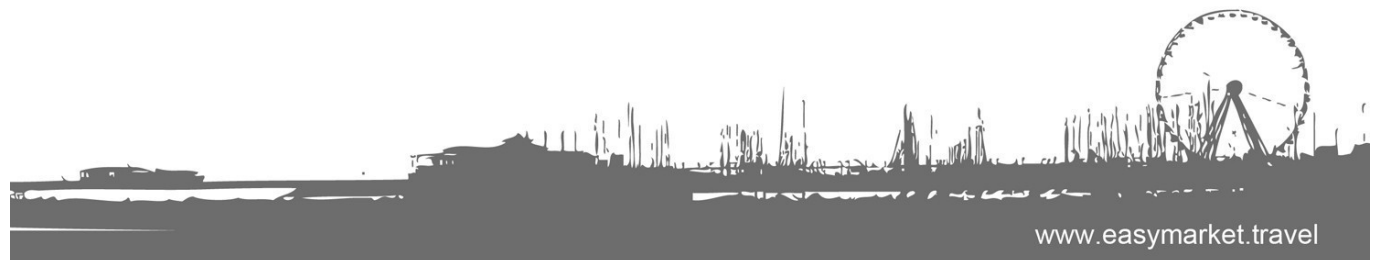
Since 2010 Easy Market is part of Hotelbeds, one of the major global players such as B2B beds.

### Role

The candidate carrying out promotional activities will take care of ensuring the achievement of the intended targets;

### In particular, he will be responsible for the following activities:

- Management and development of the assigned customer portfolio
- Periodic planning of visits to assigned clients
- Promotion of the Revolution reservation system
- Consolidation of relations with customers to achieve the objectives set
- Participate in the development of the commercial activity of the office, implementing commercial actions aimed at assigned clients
- Sales monitoring
- Processing of the required reports



**Skills and requirements required:**

The candidate must have gained a minimum of 5 years experience in the business of promotion and commercial development in the tourism sector, bringing in dowries good contacts with travel agencies in the area of reference, also must have a strong predisposition to teamwork and effective skills of problem solving.

**He must also be able to demonstrate**

- Dynamism, autonomy and flexibility
- Speed in learning
- Sales attitude
- Knowledge of the market
- Ability to negotiate and analyze
- Dedication to professional growth
- Knowledge of IT tools for personal productivity (OFFICE + GSUITE + CRM)
- Effective Operational Proficiency level of English language knowledge
- Valid driving license (B category)

**What we offer:**

The contract and the remuneration will be defined during the interview based on the experience of the candidate, in any case in line with the standards of the market.

**How to apply:**

Send CV to : [joinus@easymarket.travel](mailto:joinus@easymarket.travel)

